



Canada's Premier IT Staffing Solution Provider

Corporate Profile

IPSG Technology Inc. is Atlantic Canada's leading technology staffing services provider, based in Fredericton, New Brunswick. IPSG is focused solely on supporting public sector organizations to advance their mandates that are focused on transforming the delivery of programs by modernizing technology, enhancing operations, and securing technology infrastructure. IPSG's focus is to leverage their professional networks and build a large resource platform of top talent in Atlantic Canada.

IPSG Technology Inc. provides staffing solutions that accelerate the achievement of project success through innovation in stakeholder engagements, effective communication, and operational efficiency. Unlike traditional approaches, IPSG provides the fastest, most cost-effective, and lowest-risk path to achieve results. IPSG provides a unique turnkey approach that can help you determine, attract, and recruit the necessary talent you need to grow and maintain the long term sustainable success for your organization.

IPSG will work with you on the specified requirements to identify your specific staffing needs. We will expertly select the right candidate to fit your corporate culture and working environment, and identify candidates that will become assets to your team. We ensure to work within the deadlines and budget you set to find you the ideal candidate.

We also provide a communication engagement service with regular follow-ups and feedback sessions. This service benefits both clients and candidates, and helps us to ensure we make the right decisions for your business.

Visit us at ipsgtechnology.com, or call one of our offices:

Atlantic: 506-449-5533 // Ontario & Quebec: 613-270-7941 // USA: 800-263-2980 ext. 7941

Our Service Offerings

IPSG Technology works with their clients to understand their objective and to find the right staffing solution to meet their short and long term resource requirements.

Contract

Engaging a consultant is a flexible alternative to increasing your fixed headcount with the opportunity to partner with seasoned professionals on a project by project basis.

IPSG's Consultants are accredited professionals with hands-on experience in their field of expertise. They are highly adaptable, reliable, detail-oriented and have a passion about their work and the delivery of project outcomes and results.

IPSG's talent pool is vetted with references, immigration, security, and background checks, and once IPSG's due diligence and compliance standards are successful our consultants will then be ready to hit the ground running. IPSG supports our clients on task-based or statement of work projects for both short and long-term project engagements.

Contract to Hire

IPSG provides the option to their clients to convert an IPSG consultant to a full-time employee at any time during the period of the contract.

Workforce Placement

Every organization knows that having the right personnel is the key to a successful business. IPSG Staffing Solutions can help you determine, attract, and recruit the necessary permanent core talent you need to grow and maintain the long term sustainable success of your organization.

IPSG will work with you on the specified requirements to identify your specific staffing needs. We will expertly select the right candidate to fit your corporate culture and working environment, and identify candidates that will become assets to your team. We ensure to work within the deadlines you set to find you the ideal candidate.

We also provide an after-placement service with regular follow-ups and feedback sessions. This service benefits both client and candidate and helps us to ensure we make the right decisions for your business.

Executive Search

Our goal is to be true advisers to our clients during all phases of a search. IPSG strives to always exceed client expectations by providing a meaningful choice of candidates and a smooth and thorough process, which includes: establish search priorities, strategy, attract and evaluate candidates, select and present most qualified candidates for client interviews, and complete the search successfully.

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Why IPSG?

We realize that the staffing services industry has a very competitive landscape, and that is why we focus on making a real difference in working with both our clients and candidates.

- ✓ IPSG Technology Inc. has a local presence and is managed locally by a team with years of industry experience.
- ✓ IPSG maintains a pre-qualified database of professionals, who are subject matter experts in their respective disciplines, and are able to hit the ground running.
- ✓ IPSG takes pride in building long-term trusting relationships, and strives to be fair and transparent with both our clients and candidates. **“Our Open Book Policy”**
- ✓ IPSG believes in taking the time to understand their client’s business environment to ensure they are able to supply the right candidate from a technical, operational, economic, and cultural perspective. **The “RIGHT FIT” is key.**
- ✓ IPSG has a fully engaged team who bring years of industry experience, have a local presence, and are focused on delivering one common goal: **helping both our clients and candidates succeed.**
- ✓ IPSG has a strong understanding of the procurement process. This is enhanced by our status on multiple federal and provincial government standing offers, supply arrangements and contracts.
- ✓ IPSG has a high referral rate. Our clients and consultants are the best brand ambassadors for our company and personal referrals drive our business.
- ✓ IPSG is proud to have a local presence with the ability to support the local economy by helping the local workforce find work and our clients secure top talent locally.

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IPSG Technology places professionals in permanent and contract positions

- ✓ Project Managers
- ✓ Change Management
- ✓ Business System Analysts
- ✓ Testers/QA Specialists
- ✓ Solution Architects
- ✓ Front/Backend Developers
- ✓ ERP & HR System Experts
- ✓ Security ICAM Architects
- ✓ Desktop, Network, and Infrastructure SMEs

IPSG Technology strongly believes in treating their people the same way they would like to be treated: competitive compensation, excellent benefits, and the opportunity to work with leading edge technical professionals in ever changing environments.

Our Client Footprint

- ✓ Province of New Brunswick (SNB) – Flextrack Master Agreement - IT Services
- ✓ Province of NS – Master Agreement - Flextrack IT Services & Executive Search
- ✓ Province of Newfoundland – Master Agreement - IT Services
- ✓ Federal Government of Canada - Task-Based Informatics Professional Services (TBIPS) SA# EN578-055605/E & SO# EN578-055605/E
- ✓ Federal Government of Canada - Solutions-Based Informatics Professional Services (SBIPS) SA# EN537-05IT01/139/EI
- ✓ Federal Government of Canada - ProServices – SA#E60ZT-120001/221/ZT
- ✓ Province of Ontario- Vendor of Record # OSS-00195472
- ✓ Economic Development Corporation - Standing Offer#: 014-0301
- ✓ Canada Mortgage and Housing –Informatics Professional Services (IPSSA), SA #-00054
- ✓ University of Ottawa – Contract Number: 2014039-RFSQ-VOR-1-IPSG
- ✓ Canada Border Services Agency – Contract Number #2015001045
- ✓ JD Irving Inc. – Contract Number #24253

“HR Excellence Engages Elite IT Talent”

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